



MINISTRY OF HIGHER EDUCATION



# MINISTRY OF HIGHER EDUCATION ENTREPRENEURIAL AWARDS 2021

OUTSTANDING STUDENT  
ENTERPRISE AWARD

**ZEHAN JIBRIL ENTERPRISE**

Wan Azehan Helmi bin Wan Abdul Halim  
Imer Jibril bin Mohd Nasir

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CATEGORY B



ISSN 2948-5177



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# MINISTRY OF HIGHER EDUCATION ENTREPRENEURIAL AWARDS 2021

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## CATEGORY B OUTSTANDING STUDENT ENTERPRISE AWARD

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Wan Azehan Helmi bin Wan Abdul Halim  
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### **UMK ENTREPRENEURSHIP INSTITUTE**

Universiti Malaysia Kelantan  
City Campus  
Pengkalan Chepa, Kota Bharu  
Kelantan

Tel: 09 771 7167

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16300 Bachok  
Kelantan.

# CONTENTS

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<b>02</b>	EXECUTIVE SUMMARY
<b>02</b>	INNOVATION AND VALUE OFFER
<b>04</b>	SUSTAINABLE BUSINESS MODEL
<b>06</b>	MARKETABILITY (INVESTMENT) RATE AND FINANCIAL ACHIEVEMENT
<b>08</b>	MARKET POTENTIALS & STRATEGIES
<b>10</b>	INDIVIDUAL AND BUSINESS ACHIEVEMENT

## EXECUTIVE SUMMARY

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King Oden, owned by Imer Jibril and Wan Azehan Helmi has positioned itself as one of the well-known and most profitable oden soup base manufacturers in the country. With a shift in both product and process innovations, King Oden is able to produce oden pastes with unique flavours, improved nutritional values, extended shelf-life and larger target customers. Imer Jibril and Wan Azehan Helmi have recruited agents and provided them with training and techniques to increase sales. They have also taken advantage of the popularity of social

media to promote their products. In order to ensure the sustainability of their business, they have adopted numerous marketing strategies online. These strategies have certainly paid off as King Oden's paste sales have achieved a total amount of RM 900,000, with more than 200,000 consumers all over Malaysia. With this outstanding sales performance as well as personal and business achievements, King Oden hopes to become one of the leading brands in the F&B industry in the country.

## INNOVATION AND VALUE OFFER

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Due to a small target market and drop in sales, especially during semester breaks, Imer Jibril and Wan Azehan Helmi were propelled to make some innovations to their business. The following innovation are the types of innovation that have helped increase King Oden's sales:

### PRODUCT INNOVATION

1. Pastes with flavours preferred by the local ( extra spicy & Asam laksa besides the original oden taste)
2. No preservatives or artificial preservatives added
3. Pastes with extended shelf-life and improved nutritional values
4. Interesting box packaging introduced in addition to the vacuum packaging

### PROCESS INNOVATION

#### Technology

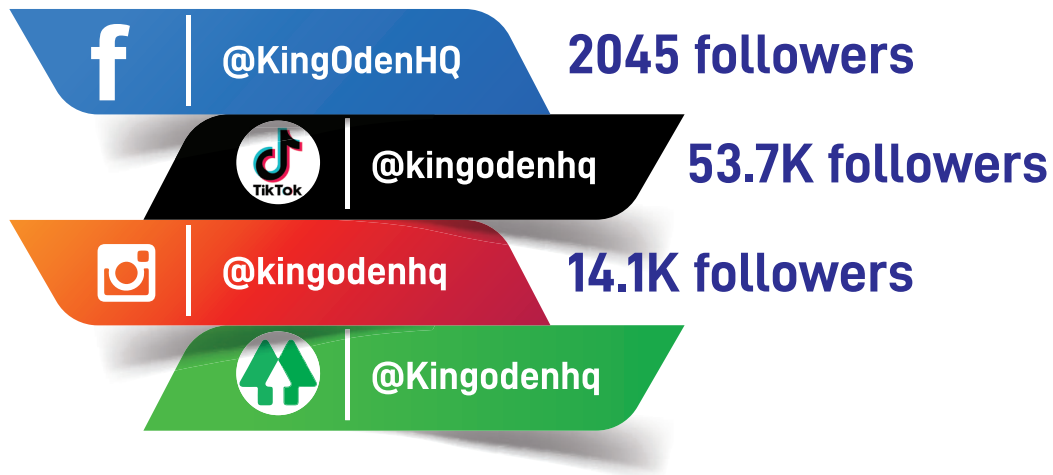
The shift from manual production to an automated system such as auto-filling machines, vertical sealers & mixers has also contributed a great deal to the success of King Oden. The following are the upsides of using technology:

1. Increase paste production (from 1200 packets to 5000 packets per day),
2. Reduce labour costs (from 8 to 2 employers)
3. Improve working efficiency (from 22 hours to 6 hours per day).

### Marketing Technique

The utilization of social media as their main marketing platforms is also one of the process innovations proven to be effective in increasing

King Oden sales. The online platforms used are as follows :



### VALUE OFFER

#### Pricing

King Oden is sold at a low price (RM10) with net weight of 100g as compared to other oden paste manufacturers.

#### Serving

3 to 4 people per serving depending on the steamboat ingredients

## SUSTAINABLE BUSINESS MODEL

One of the biggest challenges in business is to ensure that it can stand the test of time. Therefore, to remain sustainable and competitive, King Oden has adopted the following approaches as their business model:



### AGENT-BASED SYSTEM

Realising that running a profitable and sustainable business venture calls for a collective effort, Imer Jibril and Wan Azehan Helmi have resorted to the agent-based system as their main sales technique. At present, King Oden has close to 1000 agents all over Malaysia.

Agents are provided with the following:

1. Business package selection of their preference (Warrior, Elite & Stockist, Leader)
2. Free training and coaching.
3. Marketing materials
4. Incentives
  - e.g.
    - Under the campaign "King Oden Cakna", entrepreneurs under the warrior package are exempted from paying for the package until after they have managed to sell out of the stocks
    - King Oden outstanding Awards



## DROPSHIPING

Dropshipping is another business opportunity provided for those who wish to sell King Oden as a side income generator. Dropshippers do not keep the products they sell in stocks. Instead, they purchase the products from leaders or stockist and have them shipped to the buyers.

## USE OF E- COMMERCE PLATFORMS

King oden products can also be purchased on the top ecommerce sites such as Lazada and Shopee

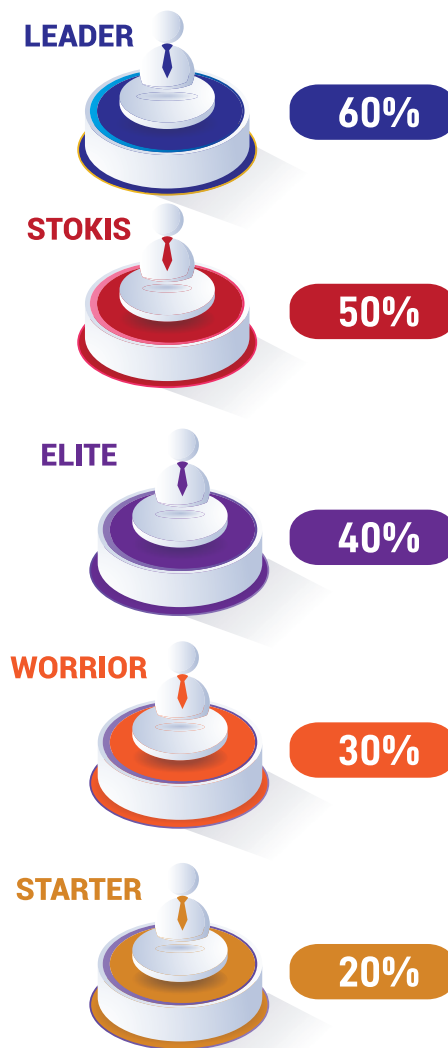
## CUSTOMER ENGAGEMENT ON SOCIAL MEDIA

King Oden realises the need for businesses to be savvy with social media marketing in order to draw more significant and diverse audiences. These are some of the activities done to engage with customers:

1. Ongoing virtual events (live promotional activities, FB ads, reviews from instafamous, mukbang, etc)
2. Providing incentives (e.g., Recycle contest - Customers are to buy 6 boxers of King Oden for a lucky draw number)



- For starter minimum to purchase RM 80 = 10 pcs.
- Warrior level is a special package without capital targeted for single mother and unemployed person



## MARKETABILITY (INVESTMENT) RATE AND FINANCIAL ACHIEVEMENT

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In the beginning, King Oden spent about RM3,000 in research and development and managed to come out with just a small number of productions, small enough to produce only 20 packages per day. At that time, the direct selling strategy was implemented, and the targeted market was students of UMK. With the trend of having oden and instant noodles rising, they tried to take this advantage by selling the paste directly to students. The packaging was in the form of a pouch bag, which made it easier to bring along and prepared whenever needed. King Oden is well known for its paste which is always ready to go, and no added ingredients are needed. Nevertheless, there has never been a ready-to-eat oden paste, along with all of the oden ingredients, inspired by the creation of

instant noodles. Oden in a cup is one of the many innovations in progress, and King Oden hopes to penetrate convenience stores in Malaysia in their upcoming project.

With the initial fund of RM3000, King Oden has now operated with a fixed cost of RM20,000, which includes remuneration. On average, King Oden sales can go from RM150,000 up to RM200,000 per month (July 2021). 35% of the company's profit is goes to Imer Jibril and Wan Azehan Helmi, and the rest will go towards upgrading the assets of the company. King Oden has achieved a remarkable achievement which King Oden have reached close to 1 million, RM 980,000.



Financial Statement King Oden  
(Penyata Pendapatan) in 2019

	RM
<b>Jualan Tunai</b>	
<b>Jualan Kredit</b>	<b>117,000</b>
<b>Jumlah Jualan</b>	<b>117,000</b>
<b>Tolak : Kos Langsung</b>	
Stok Awal	
Belian Tunai	
Belian Kredit	33,000
<b>Kos Barang Untuk Dijual</b>	<b>33,000</b>
Stok Akhir	
<b>Kos Barang Dijual</b>	<b>33,000</b>
<b>Untung Kasar</b>	<b>84,000</b>
<b>Tolak : Perbelanjaan Pentadbiran dan Operasi</b>	
Kos Pengeposan	
Petrol	
Tol	
Parking	
Gaji	12,000
KWSP	
Socso	
Upah pekerja & runner	18,000
Kos SSM	70
Iklan dan Promosi	
Bil Elektrik	
Bil Air	
Bil Telefon dan Internet	
Lain - lain Utiliti	
Sewa	1,440
Lesen Perniagaan	
Percetakan	
Alat Tulis	
Penyelenggaraan	2,400
Belanja Susut Nilai	
Lain-lain perbelanjaan	
<b>Jumlah Perbelanjaan</b>	<b>33,910</b>
<b>Untung Bersih</b>	<b>50,090</b>

Financial Statement King Oden  
(Penyata Pendapatan) in 2020

	RM
<b>Jualan Tunai</b>	
<b>Jualan Kredit</b>	<b>980,000</b>
<b>Jumlah Jualan</b>	<b>980,000</b>
<b>Tolak : Kos Langsung</b>	
Stok Awal	
Belian Tunai	
Belian Kredit	312,000
<b>Kos Barang Untuk Dijual</b>	<b>312,000</b>
Stok Akhir	
<b>Kos Barang Dijual</b>	<b>312,000</b>
<b>Untung Kasar</b>	<b>668,000</b>
<b>Tolak : Perbelanjaan Pentadbiran dan Operasi</b>	
Kos Pengeposan	24,000
Petrol	8,210
Tol	
Parking	
Gaji	180,000
KWSP	
Socso	11,700
Upah pekerja & runner	36,000
Kos SSM	
Iklan dan Promosi	21,000
Bil Elektrik	5,210
Bil Air	2,190
Bil Telefon dan Internet	3,500
Lain - lain Utiliti	
Sewa	9,000
Lesen Perniagaan	
Percetakan	
Alat Tulis	
Penyelenggaraan	13,500
Belanja Susut Nilai	
Lain-lain perbelanjaan	
<b>Jumlah Perbelanjaan</b>	<b>314,310</b>
<b>Untung Bersih</b>	<b>353,690</b>

## MARKET POTENTIALS & STRATEGIES

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### MARKET POTENTIAL

King Oden aims to sell their products all over Malaysia and penetrate the international market.

#### Local

King Oden now has penetrated all the states in Malaysia with close to 1000 agents. It is confident that at least 2000 agents will join the company in 2021.

#### International

King Oden is at the first stage of market analysis, where they are doing their market evaluation in the neighbouring countries such as Brunei (Muara), Indonesia (Balik Papan and Jakarta) and Thailand (Narathiwat).

Currently, the products of the company are already available in these countries. After the company receives the feedback from the customers and gets the Halal certification, King Oden will begin mass production based on the local palates.

### STRATEGIES

In achieving the aim, the company focuses on Upscaling, promotion, pricing, product and place.

#### Upscaling

King Oden had positioned oden as a street food product in the target group of university students who did not find any time for cooking, but this did not work for the product. During semester breaks, the students went home, and the company had no sales. They repositioned the product towards the ready-to-cook segment with various sales promotions. The repositioning worked wonders for the brand and gained popularity as a trending oden paste, widely accepted in the Malaysian market.

#### Place

King Oden pastes are sold on e-commerce sites (Lazada & Shopee) and can also be purchased from agents all over Malaysia. Purchases can be made via agents' WhatsApp or Telegram

#### Product

The company consulted various agencies such as MARDI for guidance on quality control, nutrition values, and product shelf-life. The company innovates the original oden to extra spicy and Asam laksa. What makes King Oden stands out in the oden market is its innovative product, Asam Laksa, the local variety. The company is now working on obtaining the HALAL status for its oden, which will attract more Muslim consumers internationally.

### Pricing

King Oden has consistently marketed and priced its product as an affordable oden-for-all compared to its competitors. A pack of 100 gm oden is sold at RM10; with its high quality, their oden is indeed value for money. The pricing was set at a cheaper price compared to the other Oden manufacturers such as Oden Cik Yana, Family Mart Oden & Adabi as King Oden is brand new in the market and needs customers to grow.

### Promotion

To market their products, King Oden moved from free marketing to paid marketing. In the beginning, the company utilised free marketing through personal Facebook, Instagram, TikTok, telegram and WhatsApp. Next, they recruit marketing agents and allocate RM20000 per month for paid marketing through FB ads and paid reviews by Instafamous.



# INDIVIDUAL AND BUSINESS ACHIEVEMENT

## INDIVIDUAL ACHIEVEMENT

Throughout its establishment, King Oden has flourished in the scene of food production and inspiring others to realise what Imer Jibril and Wan Azehan Helmi have accomplished. To date, King Oden has been a phenomenon in the food scene, especially amongst the local oden lovers. King Oden also has been in the alternative and mainstream media spotlight, highlighting how success can also be attained with a humble beginning.

### Award

Recently, King Oden has been honoured with the Student Enterprise Award in conjunction with the UMK Entrepreneurial Awards (UMKEA) 2020.

### Social Responsibility

Despite everything that they have accomplished, King Oden has never forgotten their social responsibility by giving back to Siti Aminah Orphanage in Pasir Pekan and Bachok. With the program that they called "Kutipan 20 Sen", RM2000 and contributions in the likes of money and clothes were provided to these institutions.

## Media Coverage

### Astro Awani



Source: <https://www.astroawani.com/berita-malaysia/umk-students-earn-sixfigure-selling-oden-paste-296741>


English Malay 中文 Arabic Español Tamil

BERNAMA.com

BERITA COVID-19 ng dikenakan PKPD mulai Rabu - MKN | COVID-19: Thailand cadang laksana pengesanan

SIARAN MEDIA EKSKLUSIF

### Perencah King Oden Viral Sasar Jualan RM1 Juta



04/05/2021 08:38 AM

BERNAMA.com  
BERNAMA TV  
BERNAMA Radio

Carian

COVID-19 & Vaksinasi

Am

Jenayah & Mahkamah

Ekonomi

Sukan

Politik

B Fokus

Rencana

Lagi Berita

Source: <https://www.bernama.com/bm/press/news.php?id=1958434>

2021

REBAT TUNAI BERNILAI SEHINGGA **RM 10,000\*** TOYOTA

### Pendapatan enam angka sebulan jual perencah oden [METROTV]

Hazira Ahmad Zaidi  
am@hmetro.com.my



Goodday  
Fresh new taste!  
Let the goodness flow  
LEARN MORE

Trending

TMJ tinggalkan JDT?

Lelaki digugut video bogel disebar

'Vaksin itu ikhtiar' - Nabil Ahmad

Source: <https://www.hmetro.com.my/mutakhir/2021/05/703050/pendapatan-enam-angka-sebulan-jual-perencah-oden-metrotv>

## SAYS

**SAYS** NEWS MAKAN FUN LIFESTYLE TECH SERMIK KLIPS COVID-19 TRAVEL MORE

### Student Duo Grow From Oden Stall To Having 500 Agents Selling Their Pastes Nationwide

They started their business venture by selling oden at a stall on the Universiti Malaysia Kelantan (UMK) campus early last year.

By Daranee Balachandar — 07 May 2021, 08:09 PM

[f](#) [t](#) [w](#) [s](#)

#news #trending #oden #makan #food #kelantan #business #education #bestof2021 #malaysiaboleh #malaysiaboleh2021 #sapotokal



This site uses functional cookies and external scripts to improve your experience.

Source: <https://says.com/my/news/kelantan-student-oden-business>

## Harakah Daily

**Harakahdaily** NASIONAL KOLUMNIS DAKWAH RENCANA GLOBAL TV EHARAK

Berita

### Tiada kepakaran memasak, namun berjaya hasil pes oden

May 5, 2021

[Share](#) [f](#) [t](#) [w](#) [in](#) [e](#) [v](#)



Source: <https://harakahdaily.net/index.php/2021/05/05/tiada-kepakaran-memasak-namun-berjaya-hasil-pes-oden/>





Puluhan Kek Terpaksa Dibuang, Ada Kerosakan Pada Peti Penyejuk



Carl Samsudin Ketemu Pak Cik Hadi, Tampil Mohon Maaf



Peguam Dakwa Ada Pihak Cuba Jatuhkan Usahawan Carl Samsudin



OH! INSPIRASI

## Dua Pemuda Menjual Perencah Oden Sehingga Mendapat Pendapatan Enam Angka Sebulan

Oleh Syed Ali Pada 06/05/2021

Source: <https://ohmedia.my/ohplus/oh-inspirasi/dua-pemuda-menjual-perencah-oden-sehingga-mendapat-pendapatan-enam-angka-sebulan/>

### The Malaysian Reserve

BREAKING NEWS ► Covid-19: Death toll now rises beyond 12,000 Covid-19: Death toll r

NEWS ECONOMY BUSINESS MONEY OPINION MARKETS WORLD PROPERTY SPORTS INDUSTRY LIFE & ART

Home / Business / News / UMK students earn six-figure by selling oden paste

## UMK students earn six-figure by selling oden paste

Source: <https://themalaysianreserve.com/2021/05/06/umk-students-earn-six-figure-by-selling-oden-paste/>

UMK Entrepreneurial Award 2020  
Category: Student Enterprise Award



The poster features a dark background with a gold border. In the top left is the UMK Kelantan logo. In the top right is the UMKEA 2020 logo with the text 'Anugerah Keusahawanan UNIVERSITI MALAYSIA KELANTAN'. The central text reads 'Tahniah' in large gold script, followed by 'STUDENT ENTERPRISE AWARD' in gold block letters. Below this, the names 'IMER JIBRIL BIN MOHD NASIR & AZEHAN HILMI BIN WAN ABDUL HALIM (KING ODEN HQ) FAKULTI KEUSAHAWANAN DAN PERNIAGAAN (FKP)' are listed in white. Two men in black shirts are shown giving thumbs up. At the bottom, three gold-bordered boxes contain the words 'TUNAI', 'TROFI', and 'SIJIL'. The footer includes social media handles and the UMK logo.

UNIVERSITI MALAYSIA KELANTAN

UMKEA 2020  
Anugerah Keusahawanan  
UNIVERSITI MALAYSIA KELANTAN

**Tahniah**  
STUDENT ENTERPRISE AWARD

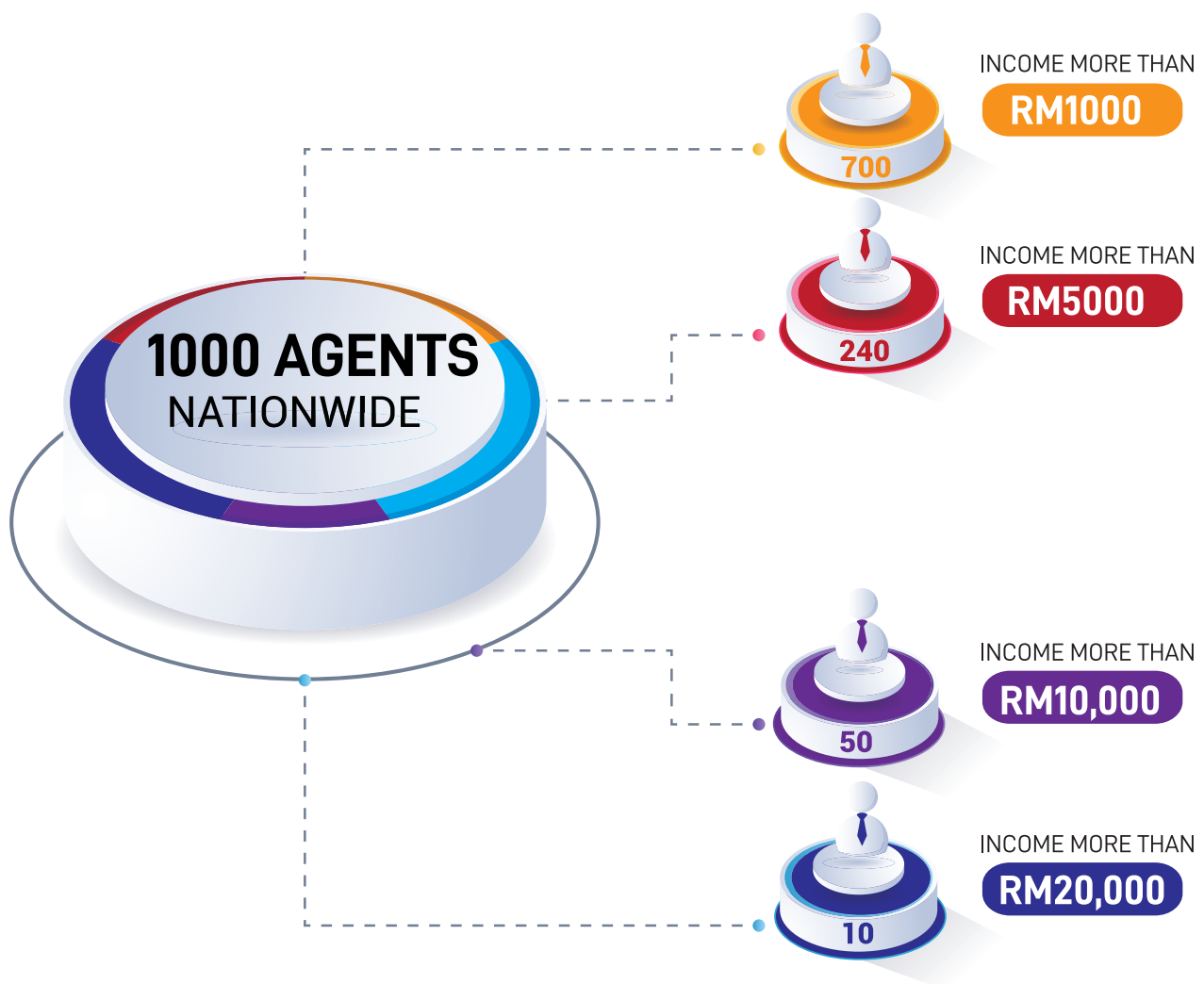
**IMER JIBRIL  
BIN MOHD NASIR  
&  
AZEHAN HILMI BIN  
WAN ABDUL HALIM  
(KING ODEN HQ)  
FAKULTI KEUSAHAWANAN  
DAN PERNIAGAAN (FKP)**

**TUNAI** **TROFI** **SIJIL**

#WeAreUMKFamily #BinaLegasiUMK Bersama #OneUMKOneDream Entrepreneurship Our Thrust OfficialUMK umkkelumk

## BUSINESS ACHIEVEMENT

1. King Oden started with a humble beginning back in 2018, serving ready-made oden soup for UMK students in a small rented kiosk near the university. With RM 3000 as their capital, King Oden now operates with a fixed cost of RM20,000, boosting their sales, going from RM150,000 up to RM200,000 monthly.
2. King Oden has recruited close to 1000 agents nationwide. 60 of them have reached 5 figures, and the rest have earned themselves a four-figure income just by selling King Oden. With almost 1000 agents nationwide and almost 200 000 customers,
3. King Oden managed to generate total sales of RM980,000 in 2020. Astoundingly, out of these agents, 700 managed to generate an income of more than RM1000, 240 agents with more than RM5000, 50 agents with more than RM10,000 and 10 agents with an income of more than RM20,000.



## Company Factory, Van and Sales Center



## Kiosk Promotions



Charity Programmes



كيغ اودن  
**KING ODEN**  
RASAI SENSASI TOMYAM SEBENAR

**20 SEN UNTUK ANAK YATIM**

DARI 01 SEHINGGA 10 MAC 2021

20 SEN DARIPADA PEMBELIAN PERENCAH KING ODEN  
AKAN DISUMBANGKAN KEPADA RUMAH ANAK-ANAK YATIM

#KingOdenPrihatin #KingOdenFighters

## Collaborations



With MARDI Kota Bharu



With MARA Kota Bharu

Agents Achievement





## KING ODEN's Achievement



King Oden Office, Pasir Mas



Van King Oden



King Oden Factory, Gunong, Bachok



SUNGGUHPUN SEGALA USAHA TELAH DIAMBIL UNTUK MEMASTIKAN MAKLUMAT YANG DIBERI ADALAH BETUL DAN KEMASKINI PENDAFTAR PERNIAGAAN TIDAK BOLEH DIPERTANGGUNGKAN BAGI SEBARANG KERUGIAN KERANA MAKLUMAT YANG TERSILAP ATAU TERTINGGAL.

**\*\* MAKLUMAT PERNIAGAAN \*\***

NAMA : ZEHAN JIBRIL ENTERPRISE  
NO. PENDAFTARAN : 202003357839 (KT0485533-U)  
ALAMAT UTAMA PERNIAGAAN : LOT 3235 KAMPUNG KETING,  
GUNONG  
16300, BACHOK  
KELANTAN  
BENTUK PERNIAGAAN : PERKONGSIAN  
TARIKH MULA BERNIAGA : 06-12-2020  
TARIKH PENDAFTARAN : 06-12-2020  
TARIKH LUPUT PENDAFTARAN : 05-12-2021  
STATUS : AKTIF

**\*\* JENIS PERNIAGAAN \*\***

MEMPROSES, MENJUAL DAN MEMBEKAL PES MAKANAN, MAKANAN DAN MINUMAN SECARA ATAS TALIAN DAN TERUS, MAKANAN DAN MINUMAN, MAKANAN SEJUK BEKU, GAJET, BARANG RUNCIT, BUTIK, PERCETAKAN, KONTRAKTOR BINAAN AM, PERLADANGAN, TERNAKAN, MAKANAN & MINUMAN DALAM TIN & BOTOL, BUNGKUS, MEMBEKAL DAN MENYEDIAKAN MAKANAN MENTAH BASAH, KERING, MAKANAN BERMASAK ISLAM, MEMBEKAL ALAT ELEKTRIK, BAHAN BACAAN DAN ALAT TULIS, MESIN PEJABAT, PENYELENGGARAAN BANGUNAN, CUCI BANGUNAN DAN BERSIH KAWASAN, ANGKUT SAMPAH, PERALATAN PERTANIAN DAN TERNAKAN, PERKAKAS PERUBATAN PAKAI BUANG, MESIN JAHT, PAIP AIR DAN KOMPONEN, JENTERA PERTANIAN, MESIN PERTANIAN, BARANG RUNCIT, GAS LPG, MINYAK MASAK, GULA, GANDUM, BERAS, KERJA-KERJA JALAN RAYA, PERALATAN KESELAMATAN JALAN BAYA, MEMBEKAL PERABUT JALAN, KERJA KIMPALAN, HASIL TANGKAPAN LAUT, MENGANGKUT DAN MEMBUANG SAMPAH, MENJUAL PASIR DAN BATU BATA, MEMBEKAL DAN KERJA-KERJA TANAH, KERJA-KERJA CERMEN/ALUMINIUM, BESI, KERJA HIASAN LAMAN, MEMBEKAL POKOK HIASAN/TAMAN, LANSKAP, MEMBEKAL PAKAIAN SERAGAM/BERUNIFORM/KORPORAT, MEMBEKAL DAN KERJA PENDINGIN HAWA, MEMBEKAL DAN KERJA SYILING PLASTER, KERJA LUKISAN BANGUNAN, MEMBEKAL PERALATAN KEBAKARAN DAN KESELAMATAN, KERJA ELEKTRIKAL DAN ELEKTRONIK, KERJA MEKANIKAL, PERALATAN SISTEM BUNYI, PEMBESAR SUARA DAN PROJEKTOR, PAPAN TANDA DAN AKSESORI, KAMERA DAN AKSESORI, PERABOT, BARANG HIASAN DALAMAN, BAHAN

DIAKUI SAH SEPERTI SALINAN ASAL

  
.....  
PROF. MADYA DR. MOHAMMAD BIN ISMAIL  
Pegawai Kanan  
Institute Keusahawanan UMK (UMKEI)  
Universiti Malaysia Kelantan



User Id: IMERJIBRIL

Date: Thu Aug 05 02:47:14 2021

Printing Date: 05/08/2021

Maklumat Perniagaan Ini Dijana Oleh Perkhidmatan MYDATA SSM. Maklumat Adalah Pada 05/08/2021 02:47:14

1/4

MENARA SSM@SENTRAL, NO.7, JALAN STESSEN SENTRAL 5, KUALA LUMPUR SENTRAL, 50470 KUALA LUMPUR.  
TEL : 03-2299-4400 FAX : 03-2299-4411

NAMA  
NO. PENDAFTARAN

ZEHAN IBRIL ENTERPRISE  
2828035704 (KTM85513-U)




PEMBUNGKUSAN/BEKAS/KOTAK, TAG/LABEL, PAKAIAN SUKAN DAN AKSESORI, CENDERAMATA DAN HADIAH

**\*\* MAKLUMAT CAWANGAN \*\***

**\*\* TIADA CAWANGAN \*\***

DIAKUI SAH SEPERTI SALINAN ASAL

  
PROF. MADYA DR. MOHAMMAD BIN ISMAIL  
Pengarah Kanan  
Institute Keusahawanan UMK (UMKEI)  
Universiti Malaysia Kelantan



User Id: IBERJIBRIL

Date: Thu Aug 05 02:47:14 2021

Printing Date: 05/08/2021

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MENARA SSM@SENTRAL, NO.7, JALAN STESAN SENTRAL 5, KUALA LUMPUR SENTRAL, 50470 KUALA LUMPUR.  
TEL : 03-2298-4400 FAX : 03-2298-4411

2/4

NAMA  
NO. PENDAFTARAN

JAMUAN JIBRIL BIN MOHD NASIR  
30380317814 (CT14051314)




SURUHANJAYA SYARIKAT MALAYSIA  
COMPANIES COMMISSION OF MALAYSIA  
(Ageni di bawah KPERKEDP)

**\*\* MAKLUMAT PEMILIK PERNIAGAAN TERKINI \*\***

NAMA	: IMER JIBRIL BIN MOHD NASIR
ALAMAT KEDIAMAN	: LOT 1232 KAMPUNG KETING, GUNONG 16390, BACHOK KELANTAN
NO K/P (LAMA)	:
NO K/P (BARU)	: 971110036103
TARIKH LAHIR	: 10-11-1997
BANGSA	: MELAYU
JANTINA	: LELAKI
KEWARGANEGARAAN	: WARGANEGARA MALAYSIA
TARIKH MASUK	: 06-12-2020

DIAKUI SAH SEPERTI SALINAN ASAL

  
PROF. MADYA DR. MOHAMMAD BIN ISMAIL  
Pegarah Kanan  
Institute Keusahawanan UMK (UMKEI)  
Universiti Malaysia Kelantan



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3/4

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